

1 Jason Marsili, CA Bar No. 233980
2 jmarsili@rmrllp.com
3 ROSEN MARSILI RAPP LLP
4 3600 Wilshire Blvd Suite 1800
Los Angeles, CA 90010
Telephone: 213-389-6050

5 Paul J. Lukas, MN Bar No. 22084X*
6 lukas@nka.com
7 Kai H. Richter, MN Bar No. 0296545*
8 krichter@nka.com
9 Brock J. Specht, MN Bar No. 0388343*
10 bspecht@nka.com
11 Brandon T. McDonough, MN Bar No. 393259*
12 bmcdonough@nka.com
13 Jennifer K. Lee, MN Bar No. 0399012*
14 jlee@nka.com
15 NICHOLS KASTER, PLLP
16 4700 IDS Center
17 80 S 8th Street
18 Minneapolis, MN 55402
19 Telephone: 612-256-3200
20 Facsimile: 612-338-4878
21 *pro hac vice applications forthcoming

22 ATTORNEYS FOR PLAINTIFF

23 UNITED STATES DISTRICT COURT
24 CENTRAL DISTRICT OF CALIFORNIA

25 Patricia Klawonn, on behalf of the Motion
26 Picture Industry Individual Account Plan,

27 Plaintiff,

28 v.

Board of Directors for the Motion Picture
Industry Pension Plans and John and Jane
Does 1-20,

Defendants.

Case No.

COMPLAINT FOR DAMAGES,
INJUNCTIVE RELIEF, AND
OTHER EQUITABLE RELIEF

(1) Breach of Fiduciary Duties under
ERISA (29 U.S.C. § 1104)

1 **SUMMARY**

2 1. Plaintiff Patricia Klawonn, on behalf of the Motion Picture Industry
3 (“MPI”) Individual Account Plan (the “Plan”), brings this action under the Employee
4 Retirement Income Security Act of 1974, as amended, 29 U.S.C. § 1001, *et seq.*
5 (“ERISA”), against the Board of Directors for the Motion Picture Industry Pension
6 Plans (“Board”) and John and Jane Does 1-20 (collectively, “Defendants”). As
7 described herein, Defendants have breached their fiduciary duties with respect to the
8 Plan in violation of ERISA, to the detriment of the Plan and its participants and
9 beneficiaries. Plaintiff brings this action to remedy this unlawful conduct and to obtain
10 appropriate monetary and equitable relief on behalf of the Plan as provided by ERISA.

11 **INTRODUCTION**

12 2. As of the fourth quarter of 2019, Americans had approximately \$8.9
13 trillion in assets invested in defined contribution plans, such as 401(k) and 403(b)
14 plans. *See* Investment Company Institute, *Retirement Assets Total \$32.3 Trillion in*
15 *Fourth Quarter 2019* (March 19, 2020), available at
16 https://www.ici.org/research/stats/retirement/ret_19_q4.

17 3. The potential for disloyalty and imprudence is much greater in defined
18 contribution plans than in defined benefit plans. In a defined benefit plan, the
19 participant is entitled to a fixed monthly pension payment, while the sponsor is
20 responsible for funding the plan and is liable for any shortfalls if the plan cannot make
21 those payments. As a result, the sponsor bears all risks related to excessive fees and
22 investment underperformance. *See Hughes Aircraft Co. v. Jacobson*, 525 U.S. 432,
23 439 (1999).

24 4. In a defined contribution plan, however, participants’ benefits “are
25 limited to the value of their own investment accounts, which is determined by the
26 market performance of employee and employer contributions, less expenses.” *Tibble*
27 *v. Edison Int’l*, 135 S. Ct. 1823, 1826 (2015). Thus, the sponsor has no financial
28 incentive to keep costs low or to closely monitor the plan to ensure that every

1 investment remains prudent, because all risks related to high fees and poorly
2 performing investments are borne by the participants.

3 5. To protect Americans' retirement savings, ERISA imposes strict
4 fiduciary duties upon retirement plan fiduciaries. *See* 29 U.S.C. § 1104(a)(1). These
5 fiduciary duties include a duty to exercise appropriate "care, skill, prudence, and
6 diligence" in managing the plan's investment options, *see* 29 U.S.C. § 1104(a)(1), and
7 are considered "the highest known to the law." *Howard v. Shay*, 100 F.3d 1484, 1488–
8 89 (9th Cir. 1996).

9 6. In a typical defined contribution plan, the fiduciaries will create a
10 "menu" of investment options designed to meet a wide range of needs, allowing
11 participants to determine which investments on the menu are best suited for them and
12 how much money to invest in each option. However, instead of following this almost
13 universally adopted approach, Defendants elected to adopt a one-size-fits-all
14 approach. Specifically, Defendants funneled all of the Plan's assets into a single
15 investment pool (which invests in a mix of pre-determined underlying investments
16 with the same allocation of assets among these investments for all participants) and
17 locked Plan participants into that investment, without regard to their age, anticipated
18 retirement date, or individual preferences or needs.

19 7. Unfortunately for participants, this unorthodox one-size-fits-all
20 investment strategy designed by Defendants was not a prudent one. To the contrary,
21 it was wildly unsuccessful. From 2011 to 2018, the Plan's returns lagged significantly
22 behind its peers, landing in the bottom 5% of the 1,651 plans with more than \$100
23 million in assets on a 3-year basis, and in the **bottom 3%** of these plans on a 10-year
24 basis. Among plans with over \$1 billion in assets, the Plan ranked **173rd out of 175**
25 on a 10-year basis.

26 8. These abysmal returns were not the result of coincidence or bad luck.
27 Rather, they are the product of a fundamentally flawed investment strategy that relied
28 heavily on hedge funds and other investments with excessive fees. The subpar

1 performance of these investments clearly did not justify their expense. Moreover,
2 Defendants were aware that the Plan was trailing even Defendants' self-selected
3 benchmarks significantly during the statutory period. Yet, Defendants failed to adjust
4 their investment strategy.

5 9. Further, because Defendants locked all participants into the same asset
6 allocation in the same underlying investments, participants had no ability to pursue a
7 different investment strategy.

8 10. Based on this conduct and the other facts alleged herein, it is reasonable
9 to infer that Defendants' process for managing the Plan's investments was flawed and
10 inconsistent with the applicable standard of care under ERISA. Accordingly, Plaintiff
11 asserts a claim against Defendants on behalf of the Plan for breach of their fiduciary
12 duty of prudence under ERISA.

13 **JURISDICTION AND VENUE**

14 11. Plaintiff brings this action pursuant to 29 U.S.C. § 1132(a)(2) and (3),
15 which provide that participants in an employee retirement plan may pursue a civil
16 action on behalf of the plan to remedy breaches of fiduciary duties and other unlawful
17 conduct in violation of ERISA, and to obtain monetary and appropriate equitable
18 relief as set forth in 29 U.S.C. § 1109.

19 12. This case presents a federal question, and this Court has subject matter
20 jurisdiction pursuant to 28 U.S.C. § 1331 and 29 U.S.C. § 1132(e)(1)(F).

21 13. Venue is proper pursuant to 29 U.S.C. § 1132(e)(2) and 28 U.S.C.
22 § 1391(b) because this is the District where the Plan is administered, where the
23 breaches of fiduciary duties giving rise to this action occurred, and where Defendants
24 may be found. In addition, Plaintiff also resides in this District.

25 **THE PARTIES**

26 **PLAINTIFF**

27 14. Plaintiff Patricia Klawonn resides in Santa Monica, California, and has
28 been a participant in the Plan since at least 1992. Plaintiff has never been given any

1 choice of investments and was subject to Defendants’ investment decisions. Plaintiff
2 has suffered financial harm and has been injured by Defendants’ unlawful conduct as
3 described herein.

4 THE PLAN

5 15. The MPI Individual Account Plan was established, as restated, on
6 January 1, 1993.¹ The Plan is one of two retirement plans the Board manages on behalf
7 of MPI members; the Board also manages a defined benefit plan, known as the MPI
8 Pension Plan.

9 16. The Plan at issue is an “employee pension benefit plan” within the
10 meaning of 29 U.S.C. § 1002(2)(A) and a “defined contribution plan” within the
11 meaning of 29 U.S.C. § 1002(34).

12 17. The Plan covers eligible employees of motion picture industry employers
13 in the Los Angeles area that have executed a collective bargaining agreement
14 containing a participation provision approved by the Board. It also covers certain
15 employees who are not covered by a collective bargaining agreement but whose
16 employers have contracted with the Board to participate in the Plan.

17 18. From the end of 2014 until the end of 2018,² the Plan had between 79,000
18 and 92,000 participants, and between \$3.7 billion and \$4.5 billion in assets.

19 19. Participants’ accounts are funded by employer contributions, which are
20 allocated to participants on an annual basis.³ Employees are not permitted to
21 contribute their own money to the Plan.

22 ¹ The Summary Plan Description lists the Plan’s inception date as August 1, 1979.
23 *See Summary Plan Description*, Exhibit A, at 32.

24 ² 2018 is the most recent plan year for which reported Form 5500 information is
available for the Plan.

25 ³ Employer contributions to a retirement plan are part of a standard benefits package
26 offered by employers to attract and retain talented employees. *See* 401K SPECIALIST,
27 *Top 4 Priorities of 401(k) Plan Sponsors* (Jan. 3, 2016) (highlighting survey findings
28 that, among large defined contribution plan sponsors, attracting and retaining talented
employees is a top priority), *available at* <http://401kspecialistmag.com/top-4-priorities-of-401k-plan-sponsors>; Joan Vogel, *Until Death Do Us Part: Vesting of Retiree Insurance*, 9 Indus. Rel. L.J. 183, 216 (1987) (noting that employers offer

1 to management of the Plan, as well as discretionary authority and responsibility with
2 respect to the administration of the Plan, and is a functional fiduciary under 29 U.S.C.
3 § 1002(21)(A).

4 ***Board Members***

5 23. The members of the Board are employees of participating employers and
6 representatives of participating unions, and at all times were acting within the scope
7 of their agency with the Board. The Board Members are therefore functional
8 fiduciaries pursuant to 29 U.S.C. § 1002(21)(A). Because the individuals who served
9 on the Board during the statutory period are not currently known to Plaintiff, they are
10 collectively named as John and Jane Does 1–20.

11 **FIDUCIARY RESPONSIBILITIES**

12 **DUTY OF PRUDENCE**

13 24. ERISA imposes strict fiduciary duties upon fiduciaries of retirement
14 plans. Among other things, the statute provides:

15 [A] fiduciary shall discharge his duties with respect to a plan solely in the
16 interest of the participants and beneficiaries and—

17 (B) with the care, skill, prudence, and diligence under the
18 circumstances then prevailing that a prudent man acting in a like
19 capacity and familiar with such matters would use in the conduct
20 of an enterprise of like character and with like aims

21 29 U.S.C. § 1104(a)(1)(B). This is commonly referred to as the “duty of prudence.”

22 25. The duty of prudence includes “a continuing duty to monitor [plan]
23 investments and remove imprudent ones” that exists “separate and apart from the
24 [fiduciary’s] duty to exercise prudence in selecting investments.” *Tibble*, 135 S. Ct.
25 at 1828. If an investment is imprudent, the plan fiduciary “must dispose of it within a
26 reasonable time.” *Id.* (quotation omitted). Fiduciaries therefore may be held liable for
27 failing to monitor a plan’s investments to ensure that each remains prudent, in addition
28

1 to imprudent selection of the investments. *Patterson v. Capital Grp. Companies, Inc.*,
2 2018 WL 748104, at *4 (C.D. Cal. Jan. 23, 2018).

3 26. The duty of prudence also includes a duty to minimize investment
4 expenses. Indeed, “[c]ost-conscious management is fundamental to prudence in the
5 investment function.” *Tibble v. Edison Int’l*, 843 F.3d 1187, 1197 (9th Cir. 2016) (en
6 banc) (quoting Restatement (Third) of Trusts § 90 cmt. b (2007)).⁶ Thus, selecting
7 and retaining higher-cost investments constitutes a breach of fiduciary duties when
8 similar or identical lower-cost investments are available. *See Braden v. Wal-Mart*
9 *Stores, Inc.*, 588 F.3d 585, 596 (8th Cir. 2009).

10 27. The Introductory Note to the Restatement’s chapter on the investment of
11 trust assets further clarifies:

12 [T]he duty to avoid unwarranted costs is given increased emphasis in the
13 prudent investor rule. This is done to reflect the importance of market
14 efficiency concepts and differences in the degrees of efficiency and
15 inefficiency in various markets. In addition, this emphasis reflects the
16 availability and continuing emergence of modern investment products,
17 not only with significantly varied characteristics but also with similar
18 products being offered with significantly differing costs. The duty to be
19 cost conscious requires attention to such matters as the cumulation of
20 fiduciary commissions with agent fees or the purchase and management
21 charges associated with mutual funds and other pooled investment
22 vehicles. In addition, active management strategies involve investigation
23 expenses and other transaction costs ... that must be considered,
24 realistically, in relation to the likelihood of increased return from such
25 strategies.

26 _____
27 ⁶ The Supreme Court has noted that the legal construction of an ERISA fiduciary’s
28 duties is “derived from the common law of trusts.” *Tibble*, 135 S. Ct. at 1828.
Therefore, “[i]n determining the contours of an ERISA fiduciary’s duty, courts often
must look to the law of trusts.” *Id.*

1 Restatement (Third) of Trusts ch. 17, intro. note (2007).

2 28. Where markets are efficient, fiduciaries are encouraged to use low-cost
3 index funds. *Id.* § 90 cmt. h(1). While a fiduciary may consider higher-cost, actively
4 managed mutual funds as an alternative to index funds, “[a]ctive strategies . . . entail
5 investigation and analysis expenses and tend to increase general transaction costs . . .
6 [T]hese added costs . . . must be justified by realistically evaluated return
7 expectations.” *Id.* § 90 cmt. h(2) (emphasis added).⁷

8 **CONSTRUCTION OF PRUDENT INVESTMENT MENUS IN DEFINED CONTRIBUTION**
9 **PLANS**

10 29. To ensure a sufficient mix of investments that meet a wide variety of
11 participant needs, prudent fiduciaries of defined contribution plans typically create a
12 “menu” of investment options from which participants can choose to invest. Each
13 investment option is generally a pooled investment product (*e.g.*, a mutual fund,
14 collective investment trust, or separate account) offering exposure to a particular asset
15 class or sub-asset class. *See* BrightScope/Investment Company Institute, *A Close Look*
16

17 ⁷ The emphasis in trust law and under ERISA in minimizing expenses is consistent
18 with academic and financial industry literature, which has consistently shown that the
19 most important consideration in selecting prudent investments is low fees. Numerous
20 scholars have demonstrated that high expenses are not correlated with superior
21 investment management. Indeed, funds with high fees on average perform worse than
22 less expensive funds, *even on a pre-fee basis*. Javier Gil-Bazo & Pablo Ruiz-Verdu,
23 *When Cheaper is Better: Fee Determination in the Market for Equity Mutual Funds*,
67 J. Econ. Behav. & Org. 871, 873 (2009); *see also* Jill E. Fisch, *Rethinking the*
24 *Regulation of Securities Intermediaries*, 158 U. Pa. L. Rev. 1961, 1993 (2010)
(summarizing numerous studies showing that “the most consistent predictor of a
25 fund’s return to investors is the fund’s expense ratio”). According to this published
26 academic literature:

27 [T]he empirical evidence implies that superior management is not priced
28 through higher expense ratios. On the contrary, it appears that the effect
of expenses on after-expense performance (even after controlling for
funds’ observable characteristics) is more than one-to-one, which would
imply that low-quality funds charge higher fees. Price and quality thus
seem to be inversely related in the market for actively managed funds.

Gil-Bazo & Ruiz-Verdu, *When Cheaper is Better*, at 883.

1 at 401(k) Plans, 2016, at 2, available at
2 https://www.ici.org/pdf/19_ppr_dcplan_profile_401k.pdf (hereinafter “2019
3 BrightScope/ICI Study”); Ian Ayres & Quinn Curtis, *Beyond Diversification: The*
4 *Pervasive Problem of Excessive Fees and “Dominated Funds” in 401(k) Plans*, 124
5 Yale L.J. 1476, 1485 (2015).

6 30. Asset classes within pooled investments generally include fixed
7 investments, bonds, stocks, and occasionally real estate. Money market funds,
8 guaranteed investment contracts, and stable value funds are examples of fixed
9 investments. Bonds are debt securities, which are generally categorized by the
10 issuer/borrower (U.S. Government, foreign governments, municipalities,
11 corporations), the duration of the debt (repayable anywhere between 1 month and 30
12 years), and the credit risk associated with the particular borrower. Equity, or stock,
13 investments, are generally defined by three characteristics: (1) where they invest
14 geographically (*i.e.*, whether they invest in domestic or international companies, or
15 both); (2) the size of company they invest in (generally categorized as small cap, mid
16 cap, or large cap); and (3) their investment style, *i.e.* growth, value, or blend (growth
17 funds invest in fast-growing companies, value funds look for more conservative or
18 established stocks, and blend funds invest in a mix of both types of stocks). Balanced
19 funds are a type of fund that invests in a mix of stocks, bonds, and occasionally other
20 assets. Target-risk funds are balanced funds that assemble a portfolio of investments
21 to match the risk preference of the investor. Each target-risk portfolio is typically
22 made up of other pooled investment funds.

23 31. Target date funds (“TDFs”) are a particularly popular investment option
24 that many retirement plan fiduciaries use to provide tailored investment strategies for
25 participants of all ages. TDFs invest in a diversified mix of asset classes managed
26 towards the approximate date when the investor expects to start withdrawing money
27 from the fund. Investment companies offer TDFs as a suite with an array of target
28 dates staggered either 5 or 10 years apart, along with an “income” or “retirement”

1 fund for investors who have already retired. As the target retirement date approaches,
2 the investment mix becomes more conservative, typically by shifting away from stock
3 investments towards more conservative fixed income investments. However, TDFs
4 are not limited to stocks and bonds, and often use asset classes such as commodities,
5 real estate, inflation-linked bonds, or emerging markets stocks. TDFs are the most
6 popular Qualified Default Investment Alternative (“QDIA”)⁸ selected by fiduciaries
7 of defined contribution plans. *See* Willis Towers Watson, “QDIA evolutions —
8 Moving defined contribution plans into the future,” (April 29, 2019), available at
9 [https://www.willistowerswatson.com/en-US/Insights/2019/04/qdia-evolutions-](https://www.willistowerswatson.com/en-US/Insights/2019/04/qdia-evolutions-moving-defined-contribution-plans-into-the-future)
10 [moving-defined-contribution-plans-into-the-future](https://www.willistowerswatson.com/en-US/Insights/2019/04/qdia-evolutions-moving-defined-contribution-plans-into-the-future). More than \$1.7 trillion of
11 American retirement savings was invested in TDFs as of 2019. Morningstar, “2019
12 Target-Date Fund Landscape” (May 9, 2019), available at
13 https://www.morningstar.com/lp/tdf-landscape?con=17137&cid=CON_DIR0071.

14 32. Investment funds can be either passively or actively managed. Passive
15 funds, popularly known as “index funds,” seek to replicate the performance of a
16 market index, such as the S&P 500, by purchasing a portfolio of securities matching
17 the composition of the index itself. James Kwak, *Improving Retirement Savings*
18 *Options for Employees*, 15 U. Pa. J. Bus. L. 483, 493 (2013). By following this
19 strategy, index funds produce returns that are very close to the market segment tracked
20 by the index. *Id.* Index funds therefore offer predictability, diversified exposure to a
21 particular asset or sub-asset class, and low expenses. *Id.* Actively managed funds, on
22 the other hand, pick individual stocks and bonds within a particular asset or sub-asset
23 class and try to beat the market through superior investment selection. *Id.* at 485–86.
24 Actively managed funds are typically much more expensive than index funds, but

25 ⁸ “A QDIA is a default investment option chosen by a plan fiduciary for participants
26 who fail to make an election regarding investment of their account balances” as
27 permitted under Department of Labor regulations. U.S. Employee Benefits Security
28 Administration, “Target Date Retirement Funds: Tips for ERISA Fiduciaries,” at 1
(February 2013), *available at* [https://www.dol.gov/sites/dolgov/files/EBSA/about-](https://www.dol.gov/sites/dolgov/files/EBSA/about-ebsa/our-activities/resource-center/fact-sheets/target-date-retirement-funds.pdf)
[ebsa/our-activities/resource-center/fact-sheets/target-date-retirement-funds.pdf](https://www.dol.gov/sites/dolgov/files/EBSA/about-ebsa/our-activities/resource-center/fact-sheets/target-date-retirement-funds.pdf).

1 offer the potential to outperform the market (although this potential is typically not
2 realized). U.S. Dep't of Labor, *Understanding Retirement Plan Fees and Expenses*,
3 at 9 (Dec. 2011), available at [https://www.dol.gov/sites/dolgov/files/legacy-](https://www.dol.gov/sites/dolgov/files/legacy-files/ebsa/about-ebsa/our-activities/resource-center/publications/understanding-retirement-plan-fees-and-expenses.pdf)
4 [files/ebsa/about-ebsa/our-activities/resource-center/publications/understanding-](https://www.dol.gov/sites/dolgov/files/legacy-files/ebsa/about-ebsa/our-activities/resource-center/publications/understanding-retirement-plan-fees-and-expenses.pdf)
5 [retirement-plan-fees-and-expenses.pdf](https://www.dol.gov/sites/dolgov/files/legacy-files/ebsa/about-ebsa/our-activities/resource-center/publications/understanding-retirement-plan-fees-and-expenses.pdf).

6 33. The Plan in this case offered no single-asset class options nor any multi-
7 asset class options tied to a participant's retirement date or risk tolerance. Nor did it
8 offer an index fund option. Instead, the Plan had one packaged investment that pooled
9 participants' assets and invested them on participants' behalf with an investment mix
10 determined by Defendants largely consisting of poorly performing actively managed
11 investments that carried high fees.

12 ERISA § 404(c)

13 34. ERISA § 404(c) protects a fiduciary from liability for a participant's
14 choice of investments where participants have independent control over their accounts
15 and can invest among different options on the plan's menu. 29 U.S.C. § 1104(c)(1);
16 29 C.F.R. § 2550.404c-1(d)(2)(i).⁹ In order for fiduciaries to qualify for this potential
17 defense, however, participants must be given an opportunity to choose from a "broad
18 range of investment alternatives." 29 C.F.R. § 2550.404c-1(b)(1)(ii). At a minimum,
19 this requires that the plan offer "at least three investment alternatives" with
20 "materially different risk characteristics" that "enable the participant or beneficiary
21 by choosing among them to achieve a portfolio with aggregate risk and return
22 characteristics at any point within the range normally appropriate for the participant
23 or beneficiary." 29 C.F.R. § 2550.404c-1(b)(3)(i)(B); *Jenkins v. Yager*, 444 F.3d 916,
24 923 (7th Cir. 2006).

25
26
27 ⁹ Even in cases where this defense applies, fiduciaries may still be held liable for
28 imprudent construction of the plan's investment menu. *See* 29 C.F.R § 2550.404c-
1(d)(2)(iv).

1 managers for managing particular investments, and participants “typically pay these
2 asset-based fees as an expense of the investment options in which they invest.” *Id.*

3 39. Prudent fiduciaries can minimize plan expenses by selecting low-cost
4 investment options. This task is made significantly easier the larger a plan gets.
5 Economies of scale allow larger plans to lower investment management fees by
6 selecting funds only available to institutional investors, or by negotiating directly with
7 the investment manager to obtain even lower rates.¹⁰ Empirical evidence bears this
8 out. In 2016, total participant-weighted plan fees in the average defined contribution
9 plan were 0.62%, but this varied between an average of 1.29% in plans with \$1 million
10 to \$10 million in assets, and an average of only 0.25% for plans with over \$1 billion
11 in assets. 2019 BrightScope/ICI Study at 47.

12 40. Given the significant variation in total plan costs attributable to plan size,
13 the reasonableness of investment expenses should be determined by comparisons to
14 other similarly sized plans. *See* 29 U.S.C. § 1104(a)(1)(B) (requiring ERISA
15 fiduciaries to discharge their duties in the manner “that a prudent man acting in a like
16 capacity and familiar with such matters would use in the conduct of an *enterprise of*
17 *a like character*”) (emphasis added); *Tibble v. Edison Int’l*, 2010 WL 2757153, at *9,
18 15, 28 (C.D. Cal. July 8, 2010) (evaluating the propriety of particular fees and
19 investment decisions in light of the size of the plan), *rev’d on other grounds*, 135 S.
20 Ct. 1823 (2015); *Tussey v. ABB, Inc.*, 2007 WL 4289694, at *6, *6 n.5 (W.D. Mo.
21 Dec. 3, 2007) (determining that investment expenses were unreasonable through

22 ¹⁰ *See* Consumer Reports, *How to Grow Your Savings: Stop 401(k) Fees from*
23 *Cheating You Out of Retirement Money* (Aug. 2013), available at
24 [http://www.consumerreports.org/cro/magazine/2013/09/how-to-grow-your-](http://www.consumerreports.org/cro/magazine/2013/09/how-to-grow-your-savings/index.htm)
25 [savings/index.htm](http://www.consumerreports.org/cro/magazine/2013/09/how-to-grow-your-savings/index.htm) (instructing employees of large corporations that “[y]our employer
26 should be able to use its size to negotiate significant discounts with mutual-fund
27 companies”); U.S. Dep’t of Labor, *Study of 401(k) Plan Fees and Expenses*, at 17
28 (April 13, 1998), available at [https://www.dol.gov/sites/dolgov/files/legacy-](https://www.dol.gov/sites/dolgov/files/legacy-files/ebsa/researchers/analysis/retirement/study-of-401k-plan-fees-and-expenses.pdf)
[files/ebsa/researchers/analysis/retirement/study-of-401k-plan-fees-and-expenses.pdf](https://www.dol.gov/sites/dolgov/files/legacy-files/ebsa/researchers/analysis/retirement/study-of-401k-plan-fees-and-expenses.pdf)
(reporting that by using separate accounts and similar instruments, “[t]otal investment
management expenses can commonly be reduced to one-fourth of the expenses
incurred through retail mutual funds”).

1 comparisons to similar plans because “[a]t most, reasonable compensation should
2 mean compensation commensurate with that paid by similar plans for similar services
3 to unaffiliated third parties”) (quoting Nell Hennessy, *Follow the Money: ERISA Plan*
4 *Investments in Mutual Funds and Insurance*, 38 J. Marshall L. Rev. 867, 877 (2005)).

5 **DEFENDANTS’ VIOLATIONS OF ERISA**

6 **I. DEFENDANTS ADOPTED AN INAPPROPRIATE ONE-SIZE-FITS-ALL**
7 **INVESTMENT STRATEGY FOR THE PLAN**

8 41. Rather than provide multiple investment options for participants to
9 choose from, Defendants forced all participants into one investment pool and invested
10 all participants’ retirement assets in the same underlying investments. And unlike with
11 a menu of investment options or a tailored portfolio such as a target-date or target-
12 risk fund, Participants had no control over the allocation of their assets among the
13 underlying investments.

14 42. This one-size-fits-all allocation strategy was inappropriate. As noted
15 above, the Plan had approximately 79,000 to 92,000 participants, *see supra* at ¶ 18,
16 with a wide range of ages and financial situations.¹¹ Because of Defendants’ limited
17 investment strategy, participants did not have the opportunity to invest their
18 retirement earnings based on their individual financial goals, risk preferences, and
19 anticipated retirement dates.

20 43. As a result, not only did the Plan perform poorly overall as discussed
21 further below, but some participants fared particularly poorly. For example,
22 participants nearing retirement may wish to preserve the capital in their retirement
23 account rather than take risks that could deplete capital just when they need it most,
24 while younger individuals may be more risk tolerant. Unlike a target date fund, which
25 would have accounted for the specific needs of participants of varying ages,
26

27 _____
28 ¹¹ Employees are eligible for participation in the Plan after completing 400 hours of
service in a year with a participating employer.

1 Defendants forced all participants into a strategy that may have directly contradicted
2 their desired investment philosophy.

3 44. Given the overall poor track record of this investment strategy, and its
4 incompatibility with the diverse financial goals of the Plan’s individual participants,
5 it is reasonable to infer that Defendants failed to engage in a prudent process for
6 managing the Plan’s investments. *See Toomey v. DeMoulas Super Markets, Inc.*, 2020
7 WL 3412747, at *3 (D. Mass. Apr. 16, 2020) (denying motion to dismiss an ERISA
8 breach of fiduciary duty claim when plaintiff alleged “that fiduciaries of the Plan were
9 imprudent in their consideration of (or their failure to consider) the participants’
10 varying interests and needs in the Plan’s allocation structure and investment choices,
11 and that these failures were compounded by a failure to review and revise those
12 choices over time”).

13 **II. DEFENDANTS FAILED TO PRUDENTLY MONITOR UNDERLYING INVESTMENTS**

14 45. Defendants compounded their imprudence by investing a large
15 percentage of Plan assets in actively managed investments that performed poorly and
16 carried high investment management fees that detracted from participants’ retirement
17 earnings.

18 46. The investment strategy that Defendants forced upon participants relied
19 heavily on expensive actively managed funds. Throughout the statutory period,
20 Defendants allocated up to 45% of Plan assets into mutual funds and hedge funds that
21 carried significant investment management fees.

22 47. For example, during the statutory period, the Plan included at least nine
23 investments managed by Bridgewater Associates, a hedge fund manager. Between
24 15% and 17% of Plan assets—up to \$689 million in a given year—were invested in
25 these funds.

26 48. Since at least 2014, an increasing number of investors have been pulling
27 their money out of hedge funds due to their high fees and mediocre performance that
28

1 has in recent years failed to break even with the market (e.g. the S&P 500).¹² For
2 example, the San Joaquin County pension plan recently removed a Bridgewater Pure
3 Alpha series fund from its lineup because the fund charged **3.69% of assets, or 369**
4 **basis points (“bps”)**, in investment fees but received only a 3.1% annualized return
5 over the 5-year period ending in September 2017, “meaning that Bridgewater took
6 more than half of the money it made for the county fund in those years.”¹³ By contrast,
7 a passively managed investment option that tracks the performance of the S&P 500
8 can cost as low as only **0.00% –0.09% of assets, or zero to 9 bps**.¹⁴

9 49. The Plan’s payment of high investment fees for actively managed mutual
10 funds and hedge funds did not benefit participants. On the contrary, from 2013 to
11 2018, the Plan’s returns consistently landed it among the **bottom 5% of 1,651 defined**
12 **contribution plans** with more than \$100 million in assets on a 3-year basis, with
13 returns of up to 6% less than the median of these plans, as shown below. Moreover,
14 the Plan’s 5-year returns and 10-year returns were similarly abysmal.

15
16
17
18
19
20 ¹² See MarketWatch, “Hedge funds still can’t keep up with the stock market,” (Oct.
21 17, 2019), available at <https://www.marketwatch.com/story/hedge-funds-still-cant-keep-up-with-the-stock-market-2019-10-15> (stating that “[s]ince the start of the
22 recovery in financial markets in 2009, hedge funds have perennially underperformed
23 the S&P 500 index,” and noting that investors have been pulling money out of hedge
24 funds as a result); Business Insider, “A Bridgewater Associates Alum Is Launching
25 A No-Fee Hedge Fund,” (Aug. 5, 2014), available at
<https://www.businessinsider.com/howard-wang-ditches-performance-fee-2014-8>
26 (“Lately, it’s become harder for [hedge] fund managers to justify the fee structure,
27 especially because most funds have been underperforming the broader market.”).

28 ¹³ Pensions & Investments, “San Joaquin County dumps Bridgewater fund citing fees,
disappointing returns,” (Jan. 24, 2019), available at
<https://www.pionline.com/article/20190124/ONLINE/190129914/san-joaquin-county-dumps-bridgewater-fund-citing-fees-disappointing-returns>

¹⁴ Bankrate, “Best index funds in July 2020,” (Jul. 1, 2020), available at
<https://www.bankrate.com/investing/best-index-funds/>.

MPI Performance Compared to Plans Over \$100M ¹⁵						
3-year rolling returns	2013	2014	2015	2016	2017	2018
MPI Plan	7.09%	6.84%	2.35%	2.34%	4.34%	4.28%
Median Return	9.48%	12.20%	8.00%	4.60%	7.75%	5.90%
Percentile Rank	4.20%	0.70%	0.30%	1.30%	1.00%	3.50%
Rank	1582/1651	1640/1651	1647/1651	1631/1651	1635/1651	1594/1651
5-year rolling returns						
MPI Plan	9.52%	7.47%	4.43%	4.74%	4.54%	2.78%
Median Return	12.51%	9.37%	6.90%	8.65%	9.57%	4.81%
Percentile Rank	6.70%	5.70%	1.90%	0.40%	0.30%	1.30%
Rank	1542/1651	1558/1651	1621/1651	1646/1651	1648/1651	1630/1651
10-year rolling returns ¹⁶						
MPI Plan	N/A	N/A	N/A	N/A	N/A	6.09%
Median Return	N/A	N/A	N/A	N/A	N/A	8.59%
Percentile Rank	N/A	N/A	N/A	N/A	N/A	2.40%
Rank	N/A	N/A	N/A	N/A	N/A	1613/1651

50. Among plans with more than \$1 billion in assets, the Plan fared even worse in the long term, as shown below. For example, the Plan landed in the **bottom 2% of 175 plans** on both a 5-year basis and 10-year basis in 2018, and was dead last on a five-year basis in 2017.

¹⁵ Data derived from annual Forms 5500 filed with the Department of Labor and available publicly at <https://www.efast.dol.gov/portal/app/disseminatePublic?execution=e2s1>.

¹⁶ Ten-year rolling returns are only available for 2018 as 2008 is the earliest year for which Form 5500 data is publicly available through the Department of Labor.

MPI Performance Compared to Plans Over \$1B ¹⁷						
3-year rolling returns	2013	2014	2015	2016	2017	2018
MPI Plan	7.09%	6.84%	2.35%	2.34%	4.34%	4.28%
Median Return	9.46%	11.99%	7.88%	4.69%	7.68%	5.93%
Percentile Rank	8.50%	1.10%	1.10%	1.10%	2.20%	9.60%
Rank	161/175	174/175	174/175	174/175	172/175	159/175
5-year rolling returns						
MPI Plan	9.52%	7.47%	4.43%	4.74%	4.54%	2.78%
Median Return	12.34%	9.37%	6.82%	8.56%	9.41%	4.81%
Percentile Rank	5.60%	7.30%	4.50%	1.10%	0.50%	2.20%
Rank	166/175	163/175	168/175	174/175	175/175	172/175
10-year rolling returns						
MPI Plan	N/A	N/A	N/A	N/A	N/A	6.09%
Median Return	N/A	N/A	N/A	N/A	N/A	8.58%
Percentile Rank	N/A	N/A	N/A	N/A	N/A	1.70%
Rank	N/A	N/A	N/A	N/A	N/A	173/175

51. Moreover, Defendants were aware that the Plan was performing poorly during the statutory period. In addition to the Plan, Defendants provide members with a defined-benefit pension plan that utilizes an investment strategy substantially similar to that of the Plan, investing in most of the same investments with a similar allocation of assets to those investments. In its participant communications, Defendants compared the plans' performance against two benchmarks: the MSCI World Index¹⁸, and a more traditional investment portfolio containing 60% stocks and 40% bonds. Although Defendants reported in 2019 that the Plan tracked these benchmarks on a 20-year basis, the Plan's performance over the last 10 years on a 3-, 5-, and 10-year basis trailed Defendants' chosen benchmarks significantly, as shown

¹⁷ Data derived from annual Forms 5500 filed with the Department of Labor and available publicly at

<https://www.efast.dol.gov/portal/app/disseminatePublic?execution=e2s1>.

¹⁸ See MSCI, "MSCI Developed Markets Indexes," available at <https://www.msci.com/developed-markets> (last visited July 16, 2020) (explaining that MSCI indexes are "designed to take into account variations reflecting conditions across regions, market cap segments, sectors and styles").

1 below. Indeed, over the last three years the Plan's returns were nearly 4% lower than
 2 a traditional 60/40 fund and *less than half* of the returns of the MSCI World Index.

3 2019	3-year	5-year	10-year
4 MPI Plan	5.77%	4.11%	5.78%
5 Benchmark (60/40)	9.32%	6.65%	7.51%
6 MSCI World NR USD	12.57%	8.73%	9.46%

7 52. Yet, despite the Plan's consistent underperformance during the last
 8 decade, Defendants failed to change the Plan's investment strategy or diversify the
 9 Plan's investment options to offer participants other choices.

10 53. A prudent fiduciary acting in the best interests of the Plan would not have
 11 maintained the same flawed investment strategy, and wedded participants to that
 12 strategy, despite such resoundingly poor results. To the contrary, a prudent fiduciary
 13 would have abandoned this unorthodox and unsuccessful single-pool strategy and
 14 replaced it with a menu of investment options commonly used in other large
 15 retirement plans, or at the very least investigated significantly better performing
 16 underlying investments with lower fees. If Defendants had taken these measures, they
 17 would have materially improved participants' investment options and net
 18 performance. Instead, the Plan suffered tens of millions of dollars in lost investment
 19 returns, and participants' retirement nest eggs were severely impaired.

20 **III. PLAINTIFF LACKED KNOWLEDGE OF DEFENDANTS' INVESTMENT PROCESS** 21 **AND OTHER MATERIAL FACTS PRIOR TO SUIT**

22 54. Plaintiff did not have knowledge of all material facts (including, among
 23 other things, the asset allocation of the Plan compared to similar plans, the Plan's poor
 24 returns compared to other similar plans, Defendants' failure to re-evaluate the Plan's
 25 investment strategy after poor performance, the underlying investments utilized by
 26 the Plan, the investment management fees for those investments, and the availability
 27 of less costly and higher performing investment options) until shortly before this suit
 28 was filed. Further, Plaintiff does not have actual knowledge of the specifics of

1 Defendants’ decision-making processes with respect to the Plan (including
2 Defendants’ processes for selecting, monitoring, and evaluating their unorthodox
3 investment strategy and Defendants’ processes for selecting, monitoring, and
4 removing investments), because this information is solely within the possession of
5 Defendants prior to discovery. For purposes of this Complaint, Plaintiff has drawn
6 reasonable inferences regarding these processes based upon (among other things) the
7 facts set forth above.

8 **PLAN-WIDE RELIEF**

9 55. 29 U.S.C. § 1132(a)(2) authorizes any participant or beneficiary of the
10 Plan to bring an action individually on behalf of the Plan to obtain for the Plan the
11 remedies provided by 29 U.S.C. § 1109(a). Plaintiff seeks recovery on behalf of the
12 Plan pursuant to this statutory provision.

13 56. Plaintiff seeks recovery for injuries to the Plan sustained as a result of
14 the aforementioned breaches of fiduciary duties during the statutory period
15 commencing in 2014. *See* 29 U.S. Code § 1113(1) (setting 6-year statute of limitations
16 for ERISA breach of fiduciary duties claims in the absence of actual knowledge).¹⁹

17 57. Plaintiff is adequate to bring this derivative action on behalf of the Plan,
18 and her interests are aligned with the Plan’s participants and beneficiaries. Plaintiff
19 does not have any conflicts of interest with any participants or beneficiaries that would
20 impair or impede her ability to pursue this action. Plaintiff has retained counsel
21 experienced in ERISA litigation, and intends to pursue this action vigorously on
22 behalf of the Plan.

23

24

25 ¹⁹ Plaintiff seeks relief for the period from July 24, 2014 onward, as she initially
26 filed a Demand for Arbitration against Defendants on July 24, 2020. Defendants
27 subsequently waived any right to arbitration of the claims in this case, and asked
28 that Plaintiff refile her claims in federal court. The claims asserted in this
Complaint are identical to the claims originally asserted in Plaintiff’s Demand.

COUNT I

Breach of Duty of Prudence

U.S.C. § 1104(a)(1)(B)

1
2
3
4 58. Defendants are fiduciaries of the Plan under 29 U.S.C. §§ 1002(21)
5 and/or 1102(a)(1).

6 59. 29 U.S.C. § 1104 imposes a duty of prudence upon Defendants in their
7 administration of the Plan and in selecting and monitoring the Plan’s investments.

8 60. Among other things, Defendants are responsible for maintaining
9 investments that would meet the needs of participants, prudently selecting quality
10 investment options, evaluating and monitoring the Plan’s investments on an ongoing
11 basis and eliminating imprudent ones, ensuring that the Plan’s fees are reasonable,
12 and taking all necessary steps to ensure that the Plan’s assets are invested prudently.

13 61. As described throughout this Complaint, Defendants breached their
14 fiduciary duties and failed to employ a prudent process for selecting, monitoring, and
15 reviewing the Plan’s investments. Defendants adopted a one-size-fits-all investment
16 strategy for the Plan without regard for participant needs and failed to prudently
17 execute that strategy by choosing poorly performing options when better performing
18 options would have been revealed by a reasonable investigation. Defendants also
19 imprudently retained poorly performing investments and failed to appropriately
20 monitor their performance. In addition, Defendants failed to investigate lower-cost
21 investment options available to them, opting for higher-cost investments with no
22 benefit to participants.

23 62. Each of the above actions and omissions described in paragraph 61 and
24 elsewhere in this Complaint demonstrate that Defendants failed to discharge their
25 duties with respect to the Plan with the care, skill, prudence, and diligence under the
26 circumstances then prevailing that a prudent person acting in a like capacity and
27 familiar with such matters would have used in the conduct of an enterprise of like
28

1 character and with like aims, thereby breaching their duties under 29 U.S.C.
2 § 1104(a)(1)(B).

3 63. Each Defendant is personally liable, and jointly and severally liable,
4 under 29 U.S.C. §§ 1109(a), 1132(a)(2), and 1132(a)(3), to make good to the Plan the
5 losses resulting from the aforementioned breaches. In addition, Defendants are subject
6 to other equitable relief as provided by ERISA.

7 **PRAYER FOR RELIEF**

8 WHEREFORE, Plaintiff, on behalf of the Plan, prays for relief as follows:

- 9 A. A declaration that Defendants have breached their fiduciary duties
10 under ERISA;
- 11 B. A declaration that Defendants have no defense to liability under
12 ERISA § 404(c);
- 13 C. An order compelling Defendants to personally make good to the Plan
14 all losses that the Plan incurred as a result of the breaches of fiduciary
15 duties described above;
- 16 D. Other equitable relief to redress Defendants' illegal practices and to
17 enforce the provisions of ERISA as may be appropriate;
- 18 E. An award of pre-judgment interest;
- 19 F. An award of attorneys' fees and costs pursuant to 29 U.S.C. § 1132(g)
20 and/or the common fund doctrine;
- 21 G. An award of such other and further relief as the Court deems equitable
22 and just.

23 Dated: October 7, 2020

ROSEN MARSILI RAPP LLP

/s/ Jason Marsili

Jason Marsili, CA Bar No. 233980

jmarsili@rmrllp.com

ROSEN MARSILI RAPP LLP

3600 Wilshire Blvd Suite 1800

Los Angeles, CA 90010

Telephone: 213-389-6050

28

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28

Paul J. Lukas, MN Bar No. 22084X*
lukas@nka.com
Kai H. Richter, MN Bar No. 0296545*
krichter@nka.com
Brock J. Specht, MN Bar No. 0388343*
bspecht@nka.com
Brandon T. McDonough, MN Bar No.
393259*
bmcdonough@nka.com
Jennifer K. Lee, MN Bar No. 0399012*
jlee@nka.com
NICHOLS KASTER, PLLP
4700 IDS Center
80 S 8th Street
Minneapolis, MN 55402
Telephone: 612-256-3200
Facsimile: 612-338-4878
**pro hac vice* applications forthcoming

ATTORNEYS FOR PLAINTIFF